

REQUEST FOR QUOTATIONS
Flex Stand Video Wall Equipment and Turn Key Installation
FOR CAPITAL IMPROVEMENT TO U.S. BANK STADIUM
IN MINNEAPOLIS, MINNESOTA

April 4, 2019

A. Project Background and Objectives

In 2012, the State of Minnesota enacted 2012 Minnesota Laws, Chapter 299 (the “Act”), to establish the Minnesota Sports Facilities Authority (“Authority”) and to provide for the construction, financing, and long-term use of a new stadium now known as U.S. Bank Stadium (the “Stadium”) and related stadium infrastructure (the “Stadium Infrastructure”) as a venue for professional football and a broad range of other civic, community, athletic, educational, cultural and commercial activities.

As set forth in the Act, the Authority may make capital improvements to design, development and construction of the Stadium and the Stadium Infrastructure, and the certain capital improvements that that Authority is soliciting in this Request for Proposal (“RFP”) shall be referred to in this RFP as the “Project”. To that end, the Authority has prepared this RFP for the Flex Stand Video Wall Equipment and Turn Key Installation project. Those who respond to this RFP shall be referred to as “Proposers”.

The Project is located at the Stadium. The Specification Documents identifying and indicating the scope of the Project are also incorporated within this RFP as **Exhibit 1**. The Project must be completed by July 3, 2019 (the “Required Completion Date”).

The successful Proposer to the RFP will provision all required electrical and data connectivity, delivery and installation of video screens and brackets, mounting and connection of Digital Media Players (provided and programmed by others), labeling, testing, clean up and preparation of as built documentation for the Flex Stand Video Wall Equipment and Turn Key Installation project.

B. Intent and Process of the Request for Proposals

This RFP is focused on the selection of a Proposer who will provide the best value to the Authority.

Proposers should have experience in the A/V installation similar to those that are the subject of this RFP. It is the desire of the Authority to consider as part of its selection criteria the commitment of the Proposer to exert good faith efforts to comply with the plan of the Authority to ensure equitable opportunities for Minority Owned Business Enterprises (“MBE”) and Women Owned Business Enterprises (“WBE”) to participate in the Project.

The successful Proposer or Proposers must also demonstrate the ability to exert good faith efforts to comply with workforce goals and targeted zip code hiring goals, and work with organizations to develop effective MBE, WBE and workforce recruitment efforts during the Project.

The Authority has developed an Equity Plan and each Proposer should provide details describing how they will optimize the participation and utilization of appropriate workforce, MBEs and WBEs in the Proposers' performance of the Flex Stand Video Wall Equipment and Turn Key Installation project.

MBEs and WBEs that are interested in acting as the Proposers for the Project are encouraged to respond to the RFP.

C. Scope of the Project Requirements

Please see Exhibit 1 for project requirements.

D. Requested Qualifications

The Authority reserves the right and discretion to determine the qualifications and responsibility of the Proposers to perform the work and services that are the subject of the RFP. It is the request and intent of the Authority that Proposers responding to the RFP have the following qualifications.

- Experience history with A/V installations similar to the Flex Stand Video Wall Equipment and Turn Key Installation project.
- Ability to provide all required installation, coordination and ongoing support services
- Ability to coordinate and complete the removal of existing static signage and repair of surface wall covering

E. RFP Timeline

Advertise and issue Request for Quotations	April 4, 2019
Questions Due	April 17, 2019
Quotations Due	April 19, 2019 by 5PM
Project Completion	June 30, 2019

By submitting a Quotation, the Proposer affirms that this timeline can be met.

F. Proposer Qualifications

The following items shall be included in a Proposal executive summary:

- Proposer's name and address of office that would have central responsibility for the work. Identify the business form of Proposer. If the proposed form of entity is a joint

venture, please identify each joint venture participant and their respective percentage of ownership.

- Provide a summary, on one page or less, describing why the Proposer is the most qualified to be the Provider for the Project.
- Proposer agrees that if it is proposing any services including installation work, it shall obtain worker's compensation insurance, vehicle insurance, and any other insurance required by applicable law or regulation. Proposer also agrees that it shall maintain commercial general liability insurance in commercially reasonable amounts, and that proposer shall provide upon request a certificate of insurance evidencing such coverage and additional insured status as requested.
- Exhibit 1 – Scope and Specification Documents. See Scope and Site Documents.
- Exhibit 2 – Proposal Scope of Services and Pricing Information. The Proposer will provide a.) a detailed description of all services, labor, labeling, testing and documentation preparation included in the proposal as required for a turn key installation, and b.) a detailed listing of all equipment, installation materials, licenses, connecting devices and misc. components included in the proposal as required for a turn key installation.
- Exhibit 3 – Equity Plan Targeted Business Commitment and Information Form. Proposer must complete and provide both the Targeted Business Commitment and Information Forms with the proposal.
- Exhibit 4 – Equity Report. Prior to MSFA approval and payment of monthly project invoices, Proposer must complete the monthly report form detailing required information, including all workforce services and hours performed.

G. Quotations

Quotations are due by April 19, 2019. One electronic copy and three bound copies of each quote and should be enclosed in a sealed envelope addressed to:

Minnesota Sports Facilities Authority
Attention: James Farstad
1005 4th Street South
Minneapolis, Minnesota 55415

The electronic copy should be sent via email to the following people:

James Farstad: james.farstad@msfa.com
Tadd Wilson: twilson@usbankstadium.com
Elizabeth Proeitz: elizabeth.proeitz@msfa.com

Questions or Inquiries. All questions must be submitted via email by April 17, 2019 to:

James Farstad at james.farstad@msfa.com

Elizabeth Proeitz: Elizabeth.proeitz@msfa.com

Tadd Wilson: twilson@usbankstadium.com

H. Minnesota Government Data Practices

All Quotations are eventually subject to the Minnesota Government Data Practices Act, Minn. Statutes, Chapter 13, but the Act prohibits disclosure of any information derived from Quotations submitted by competing Proposers, and the content of all Quotations is nonpublic data under Chapter 13 until such time as notice to award a contract to the successful Proposer is given by the Authority. Proposers shall note with their Quotation any data in their Quotation that they consider proprietary information or otherwise private and confidential.

EXHIBIT 1

Scope and Specification Documents

The successful Proposer to the RFP will provision all required electrical and data connectivity, delivery and installation of video screens and brackets, mounting and connection of Digital Media Players (DMP provided and programmed by others), labeling, testing, clean up and preparation of as built documentation for the Flex Stand Video Wall Equipment and Turn Key Installation project at:

Flex Stand 134 – Pizza (See Elevation Drawing A3-6202)
Flex Stand 113 – Rusty Taco (See Elevation Drawing A3-6301)
Flex Stand 105 – Rusty Taco (See Elevation Drawing A3-6302)
Flex Stand 114 – Pizza (See Elevation Drawing A3-6401 and A3-6402)
Flex Stand 122 – Rusty Taco (See Elevation Drawing A3-6403)
Flex Stand 143 – 1st and Fry (See Elevation Drawing A3-6407)
Flex Stand 101 – Minneapolis Cocktail Co. (See Elevation Drawing A3-6408)

See Attached Elevations

Each Flex Stand will require twelve (10) 55” Samsung televisions, totaling 70 TVs.

Please submit separate quotes for BOTH of the following Samsung models, per unit:

1. UD55E-B (500 nit, 3.5mm bezel)
<https://displaysolutions.samsung.com/digital-signage/detail/727/UD55E-B>
2. UD55E-A (700 nit, 3.5mm bezel)
<https://displaysolutions.samsung.com/digital-signage/detail/769/UD55E-A>

Each Flex Stand will require ten (10) Bright Sign CV-UHD-DMP-K9 Digital Media Players. (Provided by others).

All brackets and rail mounting materials and labor must be included within the scope of the proposal.

The scope of the project includes the removal and transition to Stadium storage of any existing static signage at Flex Stand locations. In addition, the scope includes all surface preparations and required repair or replacement of all surface wall covering or other elements of the Concession Stand(s) walls and other surfaces damaged or otherwise affected by this project.

The scope of this project includes a full two (2) year warranty.

113 Rusty Taco

ALL ELEVATIONS ON THIS SHEET REVISIED TO REFLECT NEW CONCOURSE FIVE BEHIND

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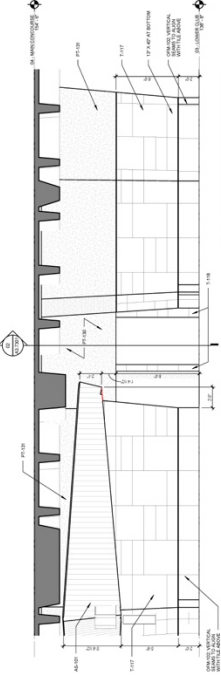
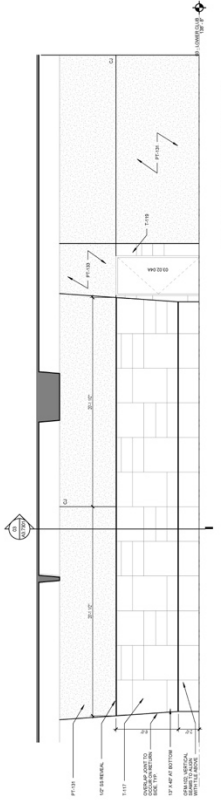
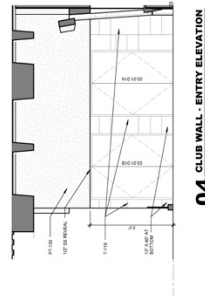
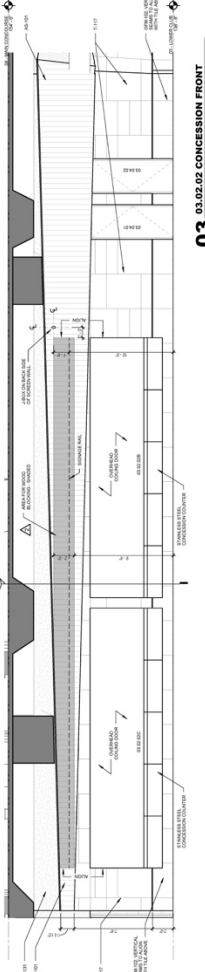
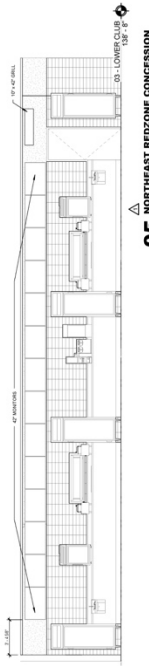
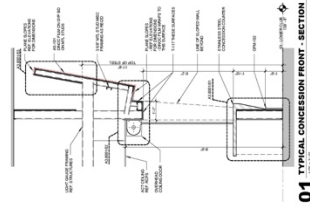
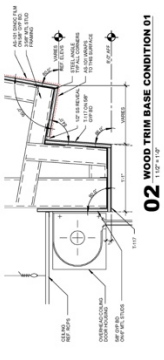
OWNER
 UNIVERSITY OF MINNESOTA
 150 SOUTH PARK AVENUE, SUITE 100
 MINNEAPOLIS, MN 55455
 ARCHITECT / INTERIORS / BRANDING
 ASSOCIATE ARCHITECT - SKIN
 ASSOCIATE ARCHITECT - INTERIORS
 ASSOCIATE ARCHITECT - MECHANICAL
 ASSOCIATE ARCHITECT - ELECTRICAL
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 ASSOCIATE ARCHITECT - SPECIALTY
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 ASSOCIATE ARCHITECT - USER EXPERIENCE
 ASSOCIATE ARCHITECT - VISUALIZATION
 ASSOCIATE ARCHITECT - WRITING
 ASSOCIATE ARCHITECT - YOUTH SERVICES
 ASSOCIATE ARCHITECT - ZONING
 ASSOCIATE ARCHITECT - OTHER

MECHANICAL ENGINEER
 ELECTRICAL ENGINEER
 PLUMBING ENGINEER
 STRUCTURAL ENGINEER
 CIVIL ENGINEER
 LANDSCAPE ARCHITECT
 HISTORIC PRESERVATION CONSULTANT
 SUSTAINABILITY CONSULTANT
 WELLNESS CONSULTANT
 USER EXPERIENCE CONSULTANT
 VISUALIZATION CONSULTANT
 WRITING CONSULTANT
 YOUTH SERVICES CONSULTANT
 ZONING CONSULTANT
 OTHER CONSULTANT

DATE: 05/02/2014
 DRAWING NO: CCD-060
 SHEET NO: 113
 PROJECT NO: 113 RUSTY TACO
 LOWER CLUB



NO.	DESCRIPTION	DATE	
10	11	12	1
9	16	13	2
8	15	14	3
7	6	5	4



A3.6301

105 Rusty Taco

ALL ELEVATIONS ON THIS SHEET REVISIONED TO REFLECT NEW CONCOURSE TILE SIZE.

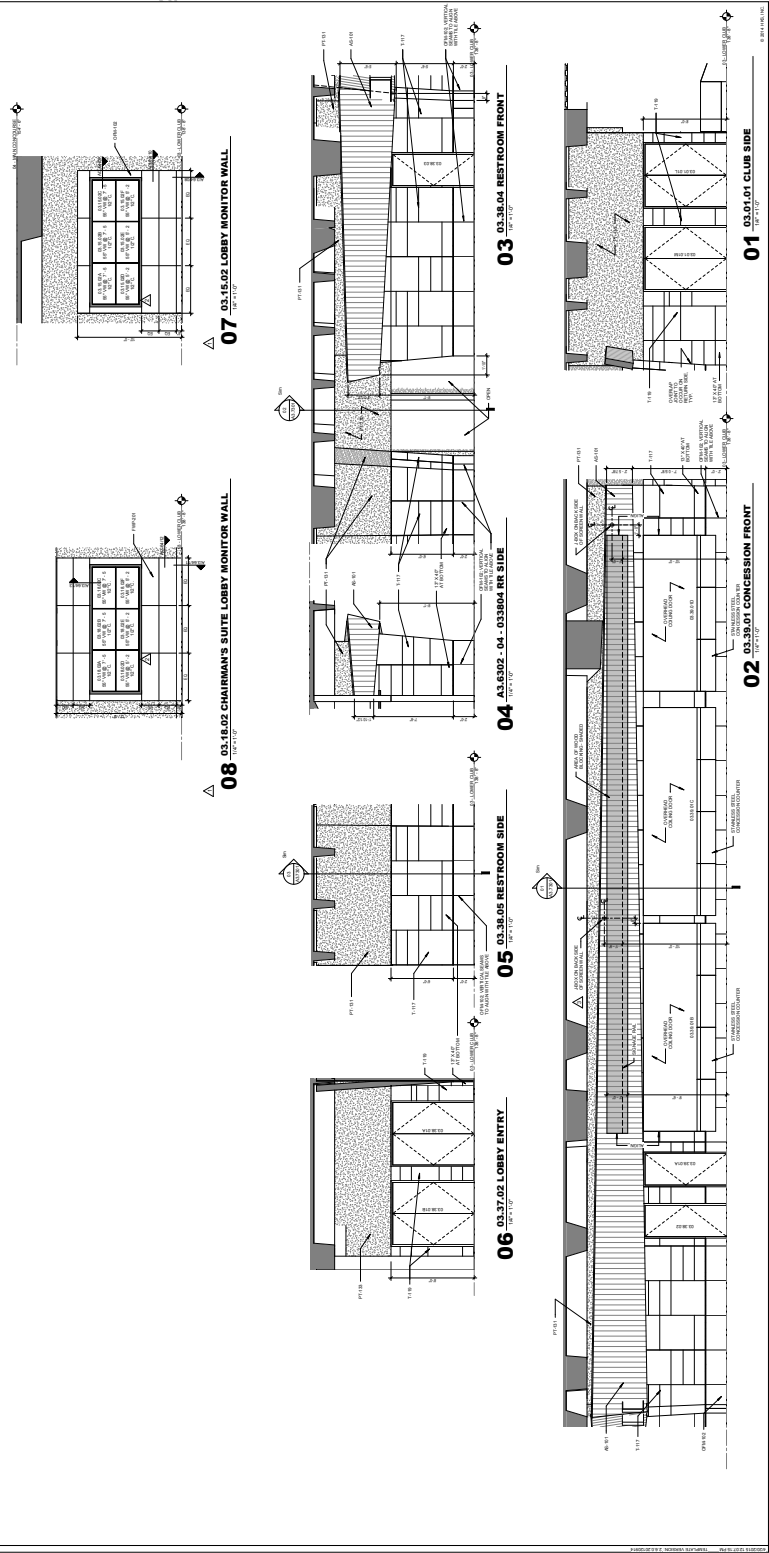
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OWNER
 UNIVERSITY OF MINNESOTA
 ARCHITECT / INTERIORS / FINANCING
 ASSOCIATE ARCHITECT / SIGN
 MECHANICAL / ELECTRICAL / PLUMBING
 STRUCTURAL ENGINEER
 CIVIL ENGINEER
 AUDIO VISUAL CONSULTANTS
 CODE / FIRE PROTECTION
 MAINTENANCE
 VERTICAL TRANSPORTATION
 BUILDING DEVELOPER CONSULTANT
 FACILITY ACCESS CONSULTANT



NO.	DESCRIPTION	DATE
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4	REVISED TO REFLECT NEW CONCOURSE TILE SIZE	05/02/14
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11	REVISED TO REFLECT NEW CONCOURSE TILE SIZE	05/02/14
12	REVISED TO REFLECT NEW CONCOURSE TILE SIZE	05/02/14

PROJECT NO. 16246.000
 DATE MAY 02, 2014
 DRAWING NO. CCD-000
 PROJECT NAME: SEATING - LOWER CLUB
 SHEET NO. A3.6302



114 Pizza (Part 1 of 2)

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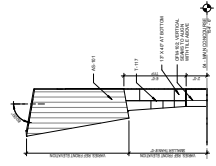
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ARCHITECT / INTERIORS / FINANCING
ASSOCIATE ARCHITECT / SIGN
MECHANICAL / ELECTRICAL / PLUMBING
STRUCTURAL / LIGHTING
GENERAL CONTRACTOR
CIVIL ENGINEER
ELECTRICAL ENGINEER
AUDIO VISUAL CONSULTANTS
MECHANICAL CONSULTANTS
CODE / FIRE / PARTICIPATION
BUILDING ENGINEER CONSULTANT
FACILITY ACCESS CONSULTANT



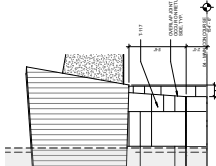
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02	04.02.04	CONCRESSION FRONT	
03	04.04.03	GUEST SERVICES FRONT	
04	04.05.03	ELEC SIDE	
05	04.05.04	RESTROOM ENTRY	
06	04.05.02	CONCRESSION SIDE	
07	04.05.02	CONCRESSION FRONT	
08	TYP.	CONCRESSION SIDE ELEVATIONS	

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MAY 02, 2014
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MINNESOTA STATE UNIVERSITY
114 PIZZA - MAIN CONCOURSE

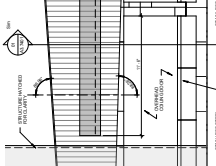
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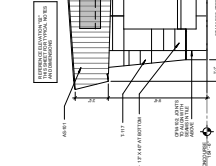
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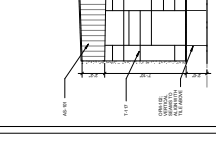
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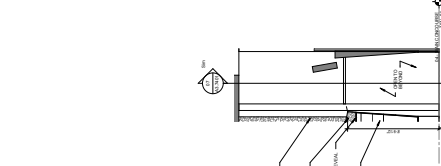
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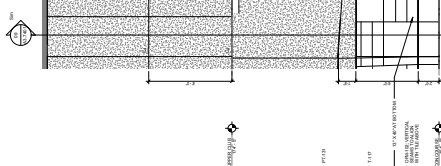
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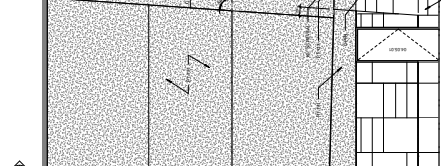
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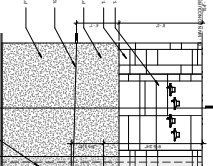
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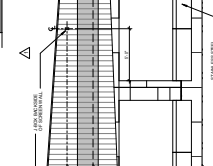
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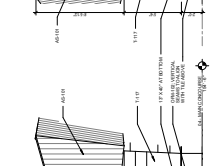
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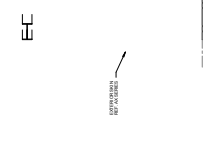
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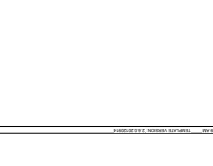
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00 04.02.04 - CONCRESSION SIDE
1/8" = 1'-0"



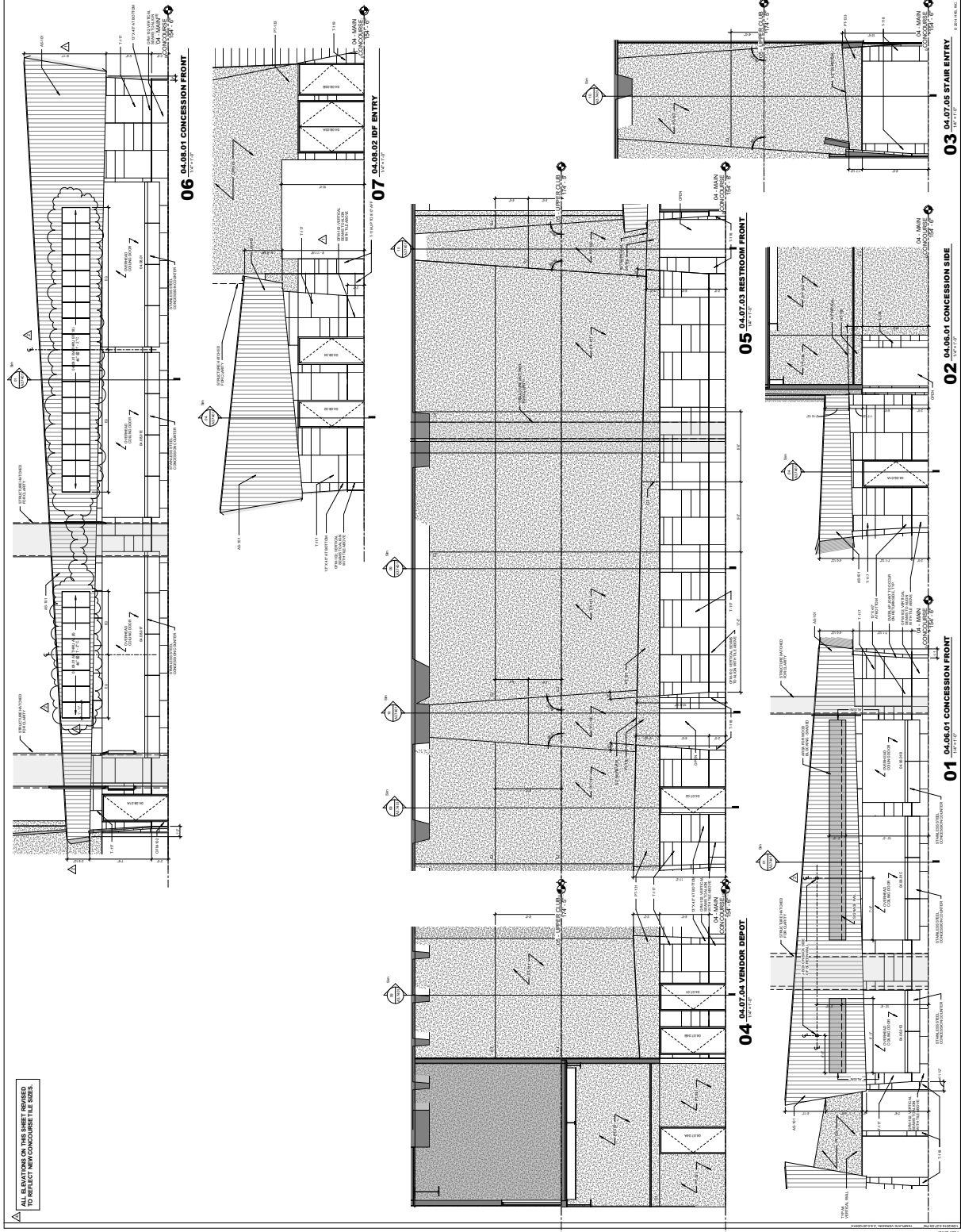
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00 04.02.04 - CONCRESSION SIDE
1/8" = 1'-0"

114 Pizza (Part 2 of 2)

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HKS

OWNER: MINNESOTA STATE UNIVERSITY, ST. PAUL, MN
 ARCHITECT: HENNINGSON HARRISON
 ASSOCIATE ARCHITECT: SKIDMORE OWINGS & MERRILL LLP
 STRUCTURAL ENGINEER: HOK
 MECHANICAL/ELECTRICAL/PLUMBING ENGINEER: HOK
 CIVIL ENGINEER: HOK
 AUDIO VISUAL CONSULTANT: HOK
 CODE/FIRE PROTECTION: HOK
 VERTICAL TRANSPORTATION: HOK
 BUILDING DEVELOPER CONSULTANT: HOK
 FACILITY ACCESS CONSULTANT: HOK



MINNESOTA STATE UNIVERSITY

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11	ISSUED FOR PERMIT	05/02/2014
12	ISSUED FOR PERMIT	05/02/2014

16248.000
 MAY 02, 2014
 CDD-800
 STATION - STATIONS - MAIN CONCOURSE
A3.6402

EXHIBIT 3

TARGETED BUSINESS COMMITMENT AND INFORMATION FORM

Proposer Company Name: _____

Check ONE of the following:

No Targeted Business participation is committed on this project

The following Targeted Business (MBE & WBE) participation is committed on this project:

Firm Name (Legal business name used for Targeted Business certification)	WBE (Check one)	MBE	How will firm participate? (subcontractor, consortium, joint venture)	Description of work	Estimated dollar value of participation	Estimated percentage of total bid

Total WBE % __

Total MBE % __

TARGETED BUSINESSES WHO WERE CONSIDERED BUT WERE NOT SELECTED:

Firm Name	Address	Telephone Number

On behalf of the proposer identified below, I certify that the information provided in this form is true and correct.

Proposer Name: _____

Signature: _____

Date: _____

Name: _____

Title: _____

