#### **REQUEST FOR QUOTATIONS**

## SUITES CONSTRUCTION PROCUREMENT

FOR CAPITAL IMPROVEMENT TO U.S. BANK STADIUM
IN MINNEAPOLIS, MINNESOTA

May 7, 2018

## A. Project Background and Objectives

In 2012, the State of Minnesota enacted 2012 Minnesota Laws, Chapter 299 (the "Act"), to establish the Minnesota Sports Facilities Authority ("Authority") and to provide for the construction, financing, and long-term use of a new stadium now known as U.S. Bank Stadium (the "Stadium") and related stadium infrastructure (the "Stadium Infrastructure") as a venue for professional football and a broad range of other civic, community, athletic, educational, cultural and commercial activities.

As set forth in the Act, the Authority may make capital improvements to design, development and construction of the Stadium and the Stadium Infrastructure, and the certain capital improvements that that Authority is soliciting in this Request for Quotations ("RFQ") shall be referred to in this RFQ as the "Project". To that end, the Authority has prepared this RFQ for the suites construction procurement. Those who respond to this RFQ shall be referred to as "Proposers".

The Project is located at the Stadium [and other additional adjacent land that has been acquired by the Authority in Minneapolis, Minnesota]. The Specification Documents identifying and indicating the scope of the Project are also incorporated within this RFQ as **Exhibit 1**. The Specifications Documents meet the standards required for a National Football League ("NFL") franchise, as well as additional standards established by the Authority. The Project must be completed by July 9, 2018 (the "Required Completion Date").

The successful Proposer to the RFQ will be engaged in, without limitation:

 Coordinate, execute, and oversee the suite countertop modifications as listed in the project scope

## B. <u>Intent and Process of the Request for Quotations</u>

This RFQ is focused on the selection of a Proposer who will provide the best value to the Authority in the suite counter top modifications to include core drilling in selected suite countertops.

Proposers should have experience in modifications of counter tops materials similar to that utilized in the US Bank Stadium suite countertops similar to those that are the subject of this RFQ. It is the desire of the Authority to consider as part of its selection criteria the commitment of the Proposer to exert good faith efforts to comply with the plan of the Authority to ensure equitable opportunities for Minority Owned Business Enterprises ("MBE") and Women Owned Business Enterprises ("WBE") to participate in the Project. The successful Proposer or Proposers must also demonstrate the ability to exert good faith efforts to comply with workforce goals and targeted zip code hiring goals, and work with organizations to develop effective MBE, WBE and workforce recruitment efforts during the Project. The Authority has developed an Equity Plan and each Proposer should provide a plan describing how they will encourage the participation and utilization of appropriate workforce, MBEs and WBEs in the Proposers' performance of their services. MBEs and WBEs that are interested in acting as the Proposers for the Project are encouraged to respond to the RFQ.

#### C. Scope of the Project Requirements

Please see Exhibit 1 for project requirements.

## D. <u>Requested Qualifications</u>

The Authority reserves the right and discretion to determine the qualifications and responsibility of the Proposers to perform the work and services that are the subject of the RFQ. It is the request and intent of the Authority that Proposers responding to the RFQ have the following qualifications.

- Experience history with counter top modifications to include core drilling similar to the Project that is the subject of this RFQ.
- Ability to provide ongoing services that would include suite countertop modification procurement.
- Previous demonstration of providing similar services and work with quality products similar to those used in the suites operations at the stadium.

## E. RFQ Timeline

Advertise and issue Request for Quotations Quotations due Selection of Provider Project Completion May 7, 2018 May 23, 2018 by 5PM May 30, 2018 July 9, 2018

By submitting a Quotation, the Proposer affirms that this timeline can be met.

## F. <u>Proposer Qualifications</u>

The following items shall be included in a Proposal executive summary:

- Proposer's name and address of office that would have central responsibility for the work. Identify the business form of Proposer. If the proposed form of entity is a joint venture, please identify each joint venture participant and their respective percentage of participation. Provide a summary, on one page or less, describing why the Proposer is the most qualified to be the Provider for the Project.
- Proposer agrees that if it is proposing any services including installation work, it shall obtain worker's compensation insurance, vehicle insurance, and any other insurance required by applicable law or regulation. Proposer also agrees that it shall maintain commercial general liability insurance in commercially reasonable amounts, and that proposer shall provide upon request a certificate of insurance evidencing such coverage and additional insured status as requested. The Authority may terminate this purchase order if it determines in its sole discretion that the proposer's insurance coverage is not adequate for this project.
- Exhibit 1 <u>Scope and Specification Documents</u>. The Authority will complete the Scope and Specification Documents.
- Exhibit 2 <u>Proposal Scope of Services and Pricing Information</u>. There are two pages for this Exhibit. The first page is for the Proposer to define the scope of professional services, if any, that will be provided to the MSFA. The second page is for the Proposer to describe the equipment, materials, and installation labor, if any, that will be provided to the MSFA.
- Exhibit 3 <u>Equity Plan Targeted Business Commitment and Information Form.</u>
  Proposer must complete the Targeted Business Commitment and Information Form.
- Exhibit 4 <u>Equity Report.</u> Proposer must complete this form at the completion of the project for all workforce services.
- Exhibit 5 <u>Purchase Order Form</u>. The Authority will complete this form.

## G. Quotations

Quotations are due by MAY 23, 2018 by 5PM. One electronic copy and three bound copies of each quote and should be enclosed in a sealed envelope addressed to:

Minnesota Sports Facilities Authority Attention: James Farstad 1005 4<sup>th</sup> Street South Minneapolis, Minnesota 55415

The electronic copy should be sent via email to JOHN FITZGIBBON, <a href="mailto:Fitzgibbon-john@aramark.com">Fitzgibbon-john@aramark.com</a> and JAMES FARSTAD, james.farstad@msfa.com

Questions or Inquiries. All questions must be submitted via email by MAY 16, 2018 by 5PM, to:

James Farstad at <a href="mailto:james.farstad@msfa.com">james.farstad@msfa.com</a> and JOHN FITZGIBBON, Fitzgibbon-john@aramark.com

## H. Minnesota Government Data Practices

All Quotations are eventually subject to the Minnesota Government Data Practices Act, Minn. Statutes, Chapter 13, but the Act prohibits disclosure of any information derived from Quotations submitted by competing Proposers, and the content of all Quotations is nonpublic data under Chapter 13 until such time as notice to award a contract to the successful Proposer is given by the Authority. Proposers shall note with their Quotation any data in their Quotation that they consider proprietary information or otherwise private and confidential.

## **Scope and Specification Documents**

## Scope of work:

- Drill (111) 3" holes in countertops listed below and provide a protective insert to fit in said hole allowing access for an electrical cord to pass through.
- Vendor shall be required to provide required tools, materials and labor to accomplish the job in totality to include but not be limited to transporting of materials and tools to each location, removal of debris if developed, cleaning required created by project.
- Final placement of each hole will be determined by a walkthrough with the food and beverage provider, facilities representative, and vendor in which each location shall be marked by vendor as point to be drilled.

| Suite     | #  | X = Drill | Suite          | #  | X = Drill | Suite              | #  | X = Drill |
|-----------|----|-----------|----------------|----|-----------|--------------------|----|-----------|
| Touchdown | 1  | Χ         | South Norseman | 16 | Χ         | North Loft         | 1  | Χ         |
| Touchdown | 2  | Х         | South Norseman | 17 | Х         | North Loft         | 2  | Х         |
| Touchdown | 3  | Х         | South Norseman | 18 | Х         | North Loft         | 3  | Х         |
| Touchdown | 4  | Χ         | South Norseman | 19 | Χ         | North Loft         | 4  | Χ         |
| Touchdown | 5  | Χ         | South Norseman | 20 | Χ         | North Loft         | 5  | Χ         |
| Touchdown | 6  | Х         | South Norseman | 21 | Х         | North Loft         | 6  | Х         |
| Touchdown | 7  | Χ         | South Norseman | 22 | Χ         | North Loft         | 7  | Χ         |
| Touchdown | 8  | Х         | South Norseman | 23 | Х         | North Loft         | 8  | Х         |
| Turf      | 1  | Х         | South Norseman | 24 | Х         | North Loft         | 9  | Х         |
| Turf      | 2  | Χ         | South Norseman | 27 | Х         | North Loft         | 10 | Х         |
| Turf      | 3  | Х         | South Loft     | 28 | Х         | North Loft         | 11 | Х         |
| Turf      | 4  | Х         | South Loft     | 29 | Х         | North Loft         | 12 | Х         |
| Turf      | 5  | X         | South Loft     | 30 | Х         | North Loft         | 13 | X         |
| Turf      | 6  | Х         | South Loft     | 31 | X         | North Loft         | 14 | Х         |
| Turf      | 7  | Х         | South Loft     | 32 | X         | North Loft         | 15 | X         |
| Turf      | 8  | Χ         | South Loft     | 33 | Х         | North Loft         | 16 | Х         |
| Turf      | 9  | Χ         | South Loft     | 34 | Х         | North Loft         | 17 | X         |
| Mini Turf | 10 | -         | South Loft     | 35 | Х         | North Loft         | 18 | Х         |
| Mini Turf | 11 | -         | South Loft     | 36 | Х         | North Loft         | 19 | X         |
| Mini Turf | 12 | -         | South Loft     | 37 | Х         | North Loft         | 20 | Х         |
| Mini Turf | 13 | -         | South Loft     | 38 | Х         | North Loft         | 21 | Х         |
| Mini Turf | 14 | -         | South Loft     | 39 | Х         | North Loft         | 22 | Х         |
| Mini Turf | 15 | -         | South Loft     | 40 | Х         | North Loft         | 23 | Х         |
| Mini Turf | 16 | ı         | South Loft     | 41 | X         | North Loft         | 24 | X         |
| Mini Turf | 17 | -         | South Loft     | 42 | Х         | North Loft         | 25 | X         |
| Turf      | 18 | Χ         | South Loft     | 43 | Χ         | North Loft         | 26 | Χ         |
| Turf      | 19 | X         | South Loft     | 44 | X         | North Loft         | 27 | X         |
| Turf      | 20 | Χ         | South Loft     | 45 | Χ         | Cabin              | 1A | Χ         |
| Turf      | 21 | X         | South Loft     | 46 | X         | Cabin              | 1B | X         |
| Turf      | 22 | Χ         | North Norseman | 1  | Χ         | Cabin              | 2  | X         |
| Turf      | 23 | X         | North Norseman | 2  | X         | Cabin              | 3  | X         |
| Valhalla  | 1  | X         | North Norseman | 3  | X         | Cabin              | 4  | X         |
| Valhalla  | 2  | Х         | North Norseman | 4  | Χ         | NE Norse Lounge    |    | -         |
| Valhalla  | 3  | Х         | North Norseman | 5  | Х         | NE Norse Lounge    |    | -         |
| Valhalla  | 4  | Χ         | North Norseman | 6  | Χ         | NE Norse Lounge    |    | -         |
| Valhalla  | 5  | Χ         | North Norseman | 7  | Х         | NE Norse Lounge    |    | -         |
| Valhalla  | 6  | Χ         | North Norseman | 8  | X         | NE Norse Lounge    |    | -         |
| Valhalla  | 7  | Х         | North Norseman | 9  | Х         | SE Norse Lounge    |    | -         |
| Valhalla  | 8  | Χ         | North Norseman | 10 | Χ         | SE Norse Lounge    |    | -         |
| Valhalla  | 9  | Χ         | North Norseman | 11 | Х         | SE Norse Lounge    |    | -         |
| Valhalla  | 10 | Χ         | North Norseman | 12 | X         | SE Norse Lounge    |    | -         |
| Valhalla  | 11 | Χ         | North Norseman | 13 | Х         | SE Norse Lounge    |    | -         |
| Valhalla  | 12 | Χ         | North Norseman | 14 | Χ         | NW Norse Lounge    |    | -         |
|           |    |           | North Norseman | 15 | Х         | NW Norse Lounge    |    | -         |
|           |    |           |                |    |           | NW Norse Lounge    |    | -         |
|           |    |           |                |    |           | NW Norse Lounge    |    | -         |
|           |    |           |                |    |           | NW Norse Lounge    |    | -         |
|           |    |           |                |    |           | Miller Lite Lounge |    | -         |

# **Proposal Scope of Services and Pricing Information**

| Proposer Phone Number Contact Name:        | :   |
|--|---|
|  | Scope of Professional Services and Fees                                   |
| ine the scope of professional es and fees. | services, if any, that will be provided to the MSFA and detail all hourly |
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# **Proposal Scope of Services and Pricing Information**

| Proposer:                |  |
|--------------------------|--|
| Proposer Address:        |  |
| Proposer Phone Number: _ |  |
| Contact Name:            |  |
| Proposer Email Address:  |  |

Describe the equipment and materials, if any, that will be provided to the MSFA and detail all quantities and unit prices for the equipment and materials proposed below. In addition, include installation labor costs, freight, and Minnesota sales tax.

| Quantity | Materials Description        | Price |
|----------|------------------------------|-------|
|          |                              |       |
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|          |                              |       |
|          | Subtotal Materials           |       |
|          | Installation Labor           |       |
|          | Freight                      |       |
|          | Minnesota Sales Tax (6.875%) |       |
|          |                              |       |
|          | Total                        |       |

## **EQUITY PLAN**

## TARGETED BUSINESS COMMITMENT AND INFORMATION FORM

| Proposer Company Name:   |                        |  | _                          |   |                                   |
|--|------------------------|--|----------------------------|---|-----------------------------------|
| Check ONE of the following:  |                        |  |                            |   |                                   |
| No Targeted Business partic  |                        |  |                            |   |                                   |
|  | iness (MBE & WBE) p    | articipation is committed on this project                              |                            |   |                                   |
| Firm Name (Legal business name used for Targeted Business certification) | WBE MBI<br>(Check one) | How will firm participate?<br>(subcontractor,consortium,joint venture) | Description of work        | Estimated dollar value of participation | Estimated percentage of total bid |
|  |                        |  |                            |   |                                   |
|  |                        |  |                            |   |                                   |
|  |                        |  |                            |   |                                   |
|  |                        |  |                            |   |                                   |
| Firm Name  | O WERE CONSIDE         | RED BUT WERE NOT SELECTED: Address                                     |                            | Telenhone                               | Number                            |
| Tilli Name   |                        | Address  | Telephone Number           |   |                                   |
|  |                        |  |                            |   |                                   |
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|  |                        |  |                            |   |                                   |
|  |                        |  |                            |   |                                   |
| - I I I I I I I I I I I I I I I I I I I                                  |                        | Certification  |                            |   |                                   |
| In behalf of the proposer ider   | itified below, I ceri  | ify that the information provided in                                   | this form is true and corr | ect.                                    |                                   |
| Proposer Name:   |                        |  |                            |   |                                   |
|  |                        |  |                            |   |                                   |
| Signature:   |                        | Date:  |                            |   |                                   |

| Minnesota Sports Facilities Authority |               |                       |                    |             |            |          |           |        |                |       |                 |                  |             |             |
|---------------------------------------|---------------|-----------------------|--------------------|-------------|------------|----------|-----------|--------|----------------|-------|-----------------|------------------|-------------|-------------|
| quity Report - Monthly                |               |                       |                    |             |            |          |           |        |                |       |                 |                  |             |             |
|                                       |               |                       |                    | WORK FORCE: |            |          |           |        |                |       |                 |                  |             |             |
| PROJECT NAME                          | CONTRACT DATE | PRIME CONTRACTOR NAME | SUBCONTRACTOR NAME | LAST NAME   | FIRST NAME | ZIP CODE | ETHNICITY | GENDER | VETERAN STATUS | UNION | WORK START DATE | WORK FINISH DATE | TOTAL HOURS | TOTAL WAGES |
|                                       |               |                       |                    |             |            |          |           |        |                |       |                 |                  |             |             |
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