

REQUEST FOR QUOTATIONS
SECURITY CAMERA ADDITIONS
FOR CAPITAL IMPROVEMENT TO U.S. BANK STADIUM
IN MINNEAPOLIS, MINNESOTA

August 21, 2018

A. Project Background and Objectives

In 2012, the State of Minnesota enacted 2012 Minnesota Laws, Chapter 299 (the “Act”), to establish the Minnesota Sports Facilities Authority (“Authority”) and to provide for the construction, financing, and long-term use of a new stadium now known as U.S. Bank Stadium (the “Stadium”) and related stadium infrastructure (the “Stadium Infrastructure”) as a venue for professional football and a broad range of other civic, community, athletic, educational, cultural and commercial activities. As set forth in the Act, the Authority may make capital improvements to design, development and construction of the Stadium and the Stadium Infrastructure, and the certain capital improvements that that Authority is soliciting in this Request for Quotations (“RFQ”) shall be referred to in this RFQ as the “Project”. To that end, the Authority has prepared this RFQ for the Security Camera Additions project. Those who respond to this RFQ shall be referred to as “Proposers”.

The Project is located at the Stadium [and other additional adjacent land that has been acquired by the Authority in Minneapolis, Minnesota]. The Specification Documents identifying and indicating the scope of the Project are also incorporated within this RFQ as **Exhibit 1**. The Specifications Documents meet the standards required for a National Football League (“NFL”) franchise, as well as additional standards established by the Authority. The Project must be completed by November 20, 2018 (the “Required Completion Date”).

B. Intent and Process of the Request for Quotations

This RFQ is focused on the selection of a Proposer who will provide the best value to the Authority.

Proposers should have experience in similar projects to those that are the subject of this RFQ. It is the desire of the Authority to consider as part of its selection criteria, the commitment of the Proposer to exert good faith efforts to comply with the plan of the Authority to ensure equitable opportunities for Minority Owned Business Enterprises (“MBE”) and Women Owned Business Enterprises (“WBE”) to participate in the Project. The successful Proposer or Proposers must also demonstrate the ability to exert good faith efforts to comply with workforce goals and targeted zip code hiring goals, and work with organizations to develop effective MBE, WBE and workforce recruitment efforts during the Project. The Authority has developed an Equity Plan and each Proposer should provide a plan describing how they will encourage the participation and utilization of appropriate workforce, MBEs and WBEs in the Proposers’ performance of their services. MBEs and WBEs that are interested in acting as the Proposers for the Project are encouraged to respond to the RFQ.

C. Scope of the Project Requirements

Please see Exhibit 1 for project specifications.

D. Requested Qualifications

The Authority reserves the right and discretion to determine the qualifications and responsibility of the Proposers to perform the work and services that are the subject of the RFQ.

E. RFQ Timeline

Advertise and Issue Request for Quotations	August 22, 2018
Site Walk Through (By Appointment Only)	September 4, 2018 to September 7, 2018
Contact Billy Langenstein at blangenstein@usbankstadium.com for an appointment	

Questions Due	September 17, 2018 by 5PM
Quotations Due	September 21, 2018 by 1PM
Interviews and Final Negotiations	September 24-26, 2018
Selection of Provider	September 27, 2018
Project Completion	November 20, 2018

By submitting a Quotation, the Proposer affirms that this timeline can be met.

F. Proposer Qualifications

The following items shall be included in a Proposal executive summary:

- Proposer's name and address of office that would have central responsibility for the work. Identify the business form of Proposer. If the proposed form of entity is a joint venture, please identify each joint venture participant and their respective percentage of participation. Provide a summary, on one page or less, describing why the Proposer is the most qualified to be the Provider for the Project.
- Proposer agrees that if it is proposing any services including installation work, it shall obtain worker's compensation insurance, vehicle insurance, and any other insurance required by applicable law or regulation. Proposer also agrees that it shall maintain commercial general liability insurance in commercially reasonable amounts, and that proposer shall provide upon request a certificate of insurance evidencing such coverage and additional insured status as requested. The Authority may terminate this purchase order if it determines in its sole discretion that the proposer's insurance coverage is not adequate for this project.
- Exhibit 1 – Scope and Specification Documents. The Authority will complete the Scope and Specification Documents.
- Exhibit 2 – Proposal Scope of Services and Pricing Information. There are two pages for this Exhibit. The first page is for the Proposer to define the scope of professional services, if any, that will be provided to the MSFA. The second page is for the Proposer

to describe the equipment, materials, and installation labor, if any, that will be provided to the MSFA.

- Exhibit 3 – Equity Plan Targeted Business Commitment and Information Form. Proposer must complete the Targeted Business Commitment and Information Form.
- Exhibit 4 – Equity Report. Proposer must complete this form at the completion of the project for all workforce services.
- Exhibit 5 – Purchase Order Form. The Authority will complete this form.

G. Quotations

Quotations are due by September 21, 2018 by 1PM, CT. Three bound copies of each quote and should be enclosed in a sealed envelope addressed to:

Minnesota Sports Facilities Authority
Attention: James Farstad
1005 4th Street South
Minneapolis, Minnesota 55415

An electronic copy should be sent via email to the following parties:

1. **Curtis Schmillen: cschmillen@usbankstadium.com.**
2. **Elizabeth Brady: Elizabeth.brady@msfa.com**
3. **James Farstad: james.farstad@msfa.com**

Questions or Inquiries. All questions must be submitted via email to the following parties:

1. James Farstad at james.farstad@msfa.com
2. Curtis Schmillen at cschmillen@usbankstadium.com
3. Billy Langenstein at blangenstein@usbankstadium.com

H. Minnesota Government Data Practices

All Quotations are eventually subject to the Minnesota Government Data Practices Act, Minn. Statutes, Chapter 13, but the Act prohibits disclosure of any information derived from Quotations submitted by competing Proposers, and the content of all Quotations is nonpublic data under Chapter 13 until such time as notice to award a contract to the successful Proposer is given by the Authority. Proposers shall note with their Quotation any data in their Quotation that they consider proprietary information or otherwise private and confidential.

EXHIBIT 1

Scope and Specification Documents

Security Camera Additions

Item 001 – Chicago Avenue Concessions Building Roof

- Provide and install one (1) Avigilon 2MP Exterior WDR Day/Night 30x PTZ Camera located on the Chicago Avenue Concessions Building Roof, southernmost tip.
- Provide and install one (1) Camera Parapet Mounting Kit.
- Parsons will provide Camera Housing Painting.
- Provide and install one (1) Category 6A data connection from the camera location, through existing conduit pathway, to the nearest Intermediate Distribution Frame (IDF).
- Provide and install one (1) Avigilon Camera Channel License.
- Camera Configuration and Programming.

Item 002 – Not Used

Item 003 – Northside of Stadium (Lower Club Level)

- Provide and install one (1) Avigilon 2MP Exterior WDR Day/Night 30x PTZ Camera located outside of Vestibule 03.39.05.
- Provide and install one (1) Camera Wall Mounting Kit.
- Parsons will provide Camera Housing Painting.
- Provide and install one (1) Category 6A data connection from the camera location, through new conduit pathway, to the nearest Intermediate Distribution Frame (IDF).
- Parsons will provide required low voltage conduit pathway.
- Provide and install one (1) Avigilon Camera Channel License.
- Camera Configuration and Programming.

Item 004 – Team Member Entrance

- Provide and install one (1) Avigilon 2MP Exterior WDR Fixed Camera located outside of Player Vestibule 03.15.07.
- Provide and install one (1) Camera Pendant Arm Mounting Kit.
- Provide and install one (1) Category 6A data connection from the camera location, through new conduit pathway, to the nearest Intermediate Distribution Frame (IDF).
- Parsons will provide required low voltage conduit pathway.
- Provide and install one (1) Avigilon Camera Channel License.
- Camera Configuration and Programming.

Item 005 – Legacy Ship

- Parsons will require additional information regarding existing connectivity by others for camera implementation at this location.

Item 006 – Touchdown Suite Corridor

- Provide and install two (2) Avigilon 2MP Interior WDR Fixed Dome Cameras located within Corridor 01.08.03.
- Provide and install two (2) Camera Ceiling Mounting Kits.
- Provide and install two (2) Category 6A data connection from the camera location, through existing conduit pathway, to the nearest Intermediate Distribution Frame (IDF).
- Provide and install two (2) Avigilon Camera Channel License.
- Camera Configuration and Programming.

Item 007 – Freight Elevator & Vending Machines

- Provide and install one (1) Avigilon 2MP Interior WDR Fixed Dome Camera located in the area of Freight Elevator F01.
- Provide and install one (1) Camera Ceiling Mounting Kit.
- Provide and install one (1) Category 6A data connection from the camera location, through existing conduit pathway, to the nearest Intermediate Distribution Frame (IDF).
- Provide and install one (1) Avigilon Camera Channel License.
- Camera Configuration and Programming.

Item 008 – Visiting Team Locker Room 2/3 Corridor

- Provide and install one (1) Avigilon 2MP Interior WDR Fixed Dome Camera located in the Event Level Corridor outside of Auxiliary Locker Room 2 & 3.
- Provide and install one (1) Camera Wall Mounting Kit.
- Provide and install one (1) Category 6A data connection from the camera location, through new conduit pathway, to the nearest Intermediate Distribution Frame (IDF).
- Parsons will provide required low voltage conduit pathway.
- Provide and install one (1) Avigilon Camera Channel License.
- Camera Configuration and Programming.

Item 009 – Catwalk Entrances

- Provide and install two (2) Avigilon 2MP Interior WDR Fixed Dome Cameras – One (1) camera located at each of the two (2) catwalk entrances.
- Provide and install two (2) Camera Wall Mounting Kits.
- Provide and install two (2) Category 6A data connection from the camera location, through new conduit pathway, to the nearest Intermediate Distribution Frame (IDF).
- Parsons will provide required low voltage conduit pathway.
- Provide and install two (2) Avigilon Camera Channel License.
- Camera Configuration and Programming.

Item 010 – Cleaning and Operations Corridor

- Provide and install one (1) Avigilon 2MP Interior WDR Fixed Dome Camera located in Cleaning Locker Corridor 01.02.03.
- Provide and install one (1) Camera Wall Mounting Kit.
- Provide and install one (1) Category 6A data connection from the camera location, through new conduit pathway, to the nearest Intermediate Distribution Frame (IDF).
- Parsons will provide required low voltage conduit pathway.
- Provide and install one (1) Avigilon Camera Channel License.
- Camera Configuration and Programming.

Item 011 – Guest Services Locations

- Provide and install three (3) Avigilon 2MP Interior WDR Fixed Dome Camera located in the Guest Services. One (1) camera in each of the following locations – Guest Services 04.23.06, Guest Services 04.41.07, and Guest Services 07.37.02.
- Provide and install three (3) Camera Ceiling Mounting Kits.
- Provide and install three (3) Category 6A data connection from the camera location, through existing conduit pathway, to the nearest Intermediate Distribution Frame (IDF).
- Provide and install three (3) Avigilon Camera Channel License.
- Camera Configuration and Programming.

Item 012 – Trash Room

- Provide and install two (2) Avigilon 2MP Interior WDR Fixed Dome Cameras located in the Trash Room on Event Level.
- Provide and install two (2) Camera Wall Mount Kits.
- Provide and install two (2) Category 6A data connections from the camera location, through existing conduit pathway, to the nearest intermediate Distribution Frame (IDF).
- Provide and install two (2) Avigilon Camera Channel License.
- Camera Configuration and Programming.

EXHIBIT 3

EQUITY PLAN

TARGETED BUSINESS COMMITMENT AND INFORMATION FORM

Proposer Company Name: _____

Check ONE of the following:

No Targeted Business participation is committed on this project

The following Targeted Business (MBE & WBE) participation is committed on this project:

Firm Name (Legal business name used for Targeted Business certification)	WBE MBE (Check one)		How will firm participate? (subcontractor, consortium, joint venture)	Description of work	Estimated dollar value of participation	Estimated percentage of total bid
	WBE	MBE				

Total WBE % _____

Total MBE % _____

TARGETED BUSINESSES WHO WERE CONSIDERED BUT WERE NOT SELECTED:

Firm Name	Address	Telephone Number

Certification

On behalf of the proposer identified below, I certify that the information provided in this form is true and correct.

Proposer Name: _____

Signature: _____

Date: _____

Name: _____

Title: _____

