A. Project Background and Objectives

In 2012, the State of Minnesota enacted 2012 Minnesota Laws, Chapter 299 (the “Act”), to establish the Minnesota Sports Facilities Authority (“Authority”) and to provide for the construction, financing, and long-term use of a new stadium now known as U.S. Bank Stadium (the “Stadium”) and related stadium infrastructure (the “Stadium Infrastructure”) as a venue for professional football and a broad range of other civic, community, athletic, educational, cultural and commercial activities.

As set forth in the Act, the Authority may make capital improvements to design, development and construction of the Stadium and the Stadium Infrastructure, and the certain capital improvements that the Authority is soliciting in this Request for Quotations (“RFQ”) shall be referred to in this RFQ as the “Project”. To that end, the Authority has prepared this RFQ for the Drone Condition Survey project. Those who respond to this RFQ shall be referred to as “Proposers”.

The Project is located at the Stadium [and other additional adjacent land that has been acquired by the Authority in Minneapolis, Minnesota]. The Specification Documents identifying and indicating the scope of the Project are also incorporated within this RFQ as Exhibit 1. The Specifications Documents meet the standards required for a National Football League (“NFL”) franchise, as well as additional standards established by the Authority. The Project must be completed by May 17, 2018 (the “Required Completion Date”).

The successful Proposer to the RFQ will be engaged to:
- See Exhibit 1

B. Intent and Process of the Request for Quotations

This RFQ is focused on the selection of a Proposer who will provide the best value to the Authority in the Drone Condition Survey.

Proposers should have experience in the drone projects similar to those that are the subject of this RFQ. It is the desire of the Authority to consider as part of its selection criteria the commitment of the Proposer to exert good faith efforts to comply with the plan of the Authority to ensure equitable opportunities for Minority Owned Business Enterprises (“MBE”) and Women Owned Business Enterprises (“WBE”) to participate in the Project. The successful Proposer or Proposers must also demonstrate the ability to exert good faith efforts to comply with workforce goals and targeted zip code hiring goals, and work with organizations to develop effective MBE, WBE and workforce recruitment efforts during the Project. The Authority has developed an Equity Plan and each Proposer should
provide a plan describing how they will encourage the participation and utilization of appropriate workforce, MBEs and WBEs in the Proposers’ performance of their services. MBEs and WBEs that are interested in acting as the Proposers for the Project are encouraged to respond to the RFQ.

C. **Scope of the Project Requirements**

Please see Exhibit 1 for project requirements.

D. **Requested Qualifications**

The Authority reserves the right and discretion to determine the qualifications and responsibility of the Proposers to perform the work and services that are the subject of the RFQ. It is the request and intent of the Authority that Proposers responding to the RFQ have the following qualifications.

- Experience history with drone surveys, similar to the Project that is the subject of this RFQ.

E. **RFQ Timeline**

<table>
<thead>
<tr>
<th>Event</th>
<th>Date</th>
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</thead>
<tbody>
<tr>
<td>Advertise and issue</td>
<td>May 10, 2018</td>
</tr>
<tr>
<td>Request for Quotations</td>
<td></td>
</tr>
<tr>
<td>Quotations Due</td>
<td>May 17, 2018 by 5PM</td>
</tr>
<tr>
<td>Selection of Provider</td>
<td>May 21, 2018</td>
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<tr>
<td>Project Completion</td>
<td>Estimated around June 15, 2018</td>
</tr>
</tbody>
</table>

By submitting a Quotation, the Proposer affirms that this timeline can be met.

F. **Proposer Qualifications**

The following items shall be included in a Proposal executive summary:

- Proposer’s name and address of office that would have central responsibility for the work. Identify the business form of Proposer. If the proposed form of entity is a joint venture, please identify each joint venture participant and their respective percentage of participation. Provide a summary, on one page or less, describing why the Proposer is the most qualified to be the Provider for the Project.

- Proposer agrees that if it is proposing any services including installation work, it shall obtain worker’s compensation insurance, vehicle insurance, and any other insurance required by applicable law or regulation. Proposer also agrees that it shall maintain commercial general liability insurance in commercially reasonable amounts, and that proposer shall provide upon request a certificate of insurance evidencing such coverage and additional insured status as requested. The Authority may terminate this purchase order if it determines in its sole discretion that the proposer’s insurance coverage is not adequate for this project.

- Exhibit 1 – **Scope and Specification Documents**. The Authority will complete the Scope and Specification Documents.
• **Exhibit 2 – Proposal Scope of Services and Pricing Information.** There are two pages for this Exhibit. The first page is for the Proposer to define the scope of professional services, if any, that will be provided to the MSFA. The second page is for the Proposer to describe the equipment, materials, and installation labor, if any, that will be provided to the MSFA.

• **Exhibit 3 – Equity Plan Targeted Business Commitment and Information Form.** Proposer must complete the Targeted Business Commitment and Information Form.

• **Exhibit 4 – Equity Report.** Proposer must complete this form at the completion of the project for all workforce services.

• **Exhibit 5 – Purchase Order Form.** The Authority will complete this form.

G. **Quotations**

Quotations are due by May 17, 2018 by 5:00 PM. One electronic copy and three bound copies of each quote and should be enclosed in a sealed envelope addressed to:

Minnesota Sports Facilities Authority  
Attention: James Farstad  
1005 4th Street South  
Minneapolis, Minnesota 55415

The electronic copy should be sent via email to James Farstad at: james.farstad@msfa.com and Curtis Schmillen: cschmillen@usbankstadium.com

**Questions or Inquiries.** All questions must be submitted via email to:

James Farstad at james.farstad@msfa.com
and
Curtis Schmillen: cschmillen@usbankstadium.com

H. **Minnesota Government Data Practices**

All Quotations are eventually subject to the Minnesota Government Data Practices Act, Minn. Statutes, Chapter 13, but the Act prohibits disclosure of any information derived from Quotations submitted by competing Proposers, and the content of all Quotations is nonpublic data under Chapter 13 until such time as notice to award a contract to the successful Proposer is given by the Authority. Proposers shall note with their Quotation any data in their Quotation that they consider proprietary information or otherwise private and confidential.
EXHIBIT 1

Scope and Specification Documents

1. Document the condition of the metal cladding panels. Typical panels are zinc, nearly black in color, 12 inches high, 12 feet long, and have end butt joints staggered at 2 feet per course (AMF-001). Also present are aluminum perforated panels, nearly black in color, 12 inches high, at air intake and exhaust openings (AMF-002); clear anodized aluminum panels at feature bands (AMF-003); and 12-inch-high weathered-steel-colored aluminum soffit panels (AMF-004 and 005).

2. Documentation should cover all nominally vertical wall areas as well as soffits located more than 25 feet above grade. Documentation of the snow gutter parapet metal coping and the snow gutter metal lining panels is not required.

3. Use 4k video for overall cladding panel documentation. Resolution should be sufficient to clearly identify dents as small as 6 inches in diameter and other similar impact or scrape damage.

4. Documentation of the snow deflector copings and soffits should be priced separately as an add option. Resolution should be sufficient to clearly identify blemishes 1 inch in diameter.

5. Include GPS location data for all imaging. Tie and cross-reference the GPS data to the building’s column grids and floor levels.

6. Provide a report of findings as part of the base price.

7. Provide an add option for an additional day on site after the initial full building documentation has been completed and report generated. The additional day would be used, if needed, to meet with the MSFA’s consultant on-site and document selected areas in more detail. This add option should include a separate report.
EXHIBIT 2

Proposal Scope of Services and Pricing Information

Proposer: _____________________________________________________________
Proposer Address: ______________________________________________________
Proposer Phone Number: _________________________________________________
Contact Name: _______________________________ __________________________
Proposer Email Address: _________________________________________________

Scope of Professional Services and Fees

Define the scope of professional services, if any, that will be provided to the MSFA and detail all hourly rates and fees.

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Total Professional Fees
**EXHIBIT 2**

**Proposal Scope of Services and Pricing Information**

Proposer: ______________________________________________________________
Proposer Address: _______________________________________________________
Proposer Phone Number: _________________________________________________
Contact Name: __________________________________________________________
Proposer Email Address: _________________________________________________

Describe the equipment and materials, if any, that will be provided to the MSFA and detail all quantities and unit prices for the equipment and materials proposed below. In addition, include installation labor costs, freight, and Minnesota sales tax.

<table>
<thead>
<tr>
<th>Quantity</th>
<th>Materials Description</th>
<th>Price</th>
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<tr>
<th>Subtotal Materials</th>
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<tbody>
<tr>
<td>Installation Labor</td>
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<tr>
<td>Freight</td>
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<tr>
<td>Minnesota Sales Tax (6.875%)</td>
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<tr>
<td>Total</td>
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EXHIBIT 3

EQUITY PLAN

TARGETED BUSINESS COMMITMENT AND INFORMATION FORM

Proposer Company Name: _____________________________________________

Check ONE of the following:

___ No Targeted Business participation is committed on this project

___ The following Targeted Business (MBE & WBE) participation is committed on this project:

<table>
<thead>
<tr>
<th>Firm Name (Legal business name used for Targeted Business certification)</th>
<th>WBE (Check one)</th>
<th>MBE (Check one)</th>
<th>How will firm participate? (subcontractor, consortium, joint venture)</th>
<th>Description of work</th>
<th>Estimated dollar value of participation</th>
<th>Estimated percentage of total bid</th>
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TARGETED BUSINESSES WHO WERE CONSIDERED BUT WERE NOT SELECTED:

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<tr>
<th>Firm Name</th>
<th>Address</th>
<th>Telephone Number</th>
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Certification

On behalf of the proposer identified below, I certify that the information provided in this form is true and correct.

Proposer Name: _____________________________________________

Signature: _____________________________________________ Date: _____________________________________________

Name: _____________________________________________ Title: _____________________________________________
<table>
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<tr>
<th>PROJECT NAME</th>
<th>CONTRACT DATE</th>
<th>PRIME CONTRACTOR NAME</th>
<th>SUBCONTRACTOR NAME</th>
<th>LAST NAME</th>
<th>FIRST NAME</th>
<th>ZIP CODE</th>
<th>ETHNICITY</th>
<th>GENDER</th>
<th>VETERAN STATUS</th>
<th>UNION</th>
<th>WORK START DATE</th>
<th>WORK FINISH DATE</th>
<th>TOTAL HOURS</th>
<th>TOTAL WAGES</th>
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