



2023 Snow Management and Removal Services REQUEST FOR PROPOSALS (RFP) ADDENDUM NO. TWO May 30, 2023

ASM Global 1005 4th Street South, Minneapolis, MN 55415

This Addendum forms a part of the documents and modifies the Request for Proposal dated April 10, 2023. The Proposer is responsible for determination of proposal requirements affected by Addendum items.

A. The following questions were submitted with respect to the Request for Proposals for 2023 Snow Management and Removal Services. ASM Global's answers are provided in red.

Questions and Answers:

1. Can you please provide the total square footage of the areas to be cleared of snow and ice? Approximately 587,949 square feet.

2. Is it a requirement for the contractor to be at least certified as a Level 1 Smart Salter through the Minnesota Pollution Control Agency? Yes

3. Who was the prior contractor? Prescription Landscaping

4. Can you provide the prior bid tabulations from the previous Snow Removal RFP? We have attached the current bid tabulation scorecard.

5. Is Time & Material the only proposal that will be considered? Or will other types such as Per Event, or Seasonal proposals be considered? ASM is willing to consider other options besides time & material.

6. Exhibit H provides the labor rates from May 1, 2022 - April 30, 2023. Can you please provide the updated rates? Rate: \$28.29. Vac: \$2.75. FCF: \$.02. Total: \$31.06

7. What challenges or issues if any, has this project endured in the past? The stadium site is very active, and the schedule is fluid. Communication is always the key to success on this project.



XXX Project XXX

Scoring Sheet - Evaluation of Proposals

Evaluator: _____

Date: _____

Company Name	Equity Plan	Project Delivery (300 Max)	Technical Specifications (300 Max)	Commercial Terms (300 Max)	Interview (100 Max)	Total (1,000 Max)

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