

## REQUEST FOR QUOTATIONS

### Stadium Firewall Replacement

FOR CAPITAL IMPROVEMENT TO U.S. BANK STADIUM  
IN MINNEAPOLIS, MINNESOTA

October 2, 2020

#### A. Project Background and Objectives

In 2012, the State of Minnesota enacted 2012 Minnesota Laws, Chapter 299 (the “Act”), to establish the Minnesota Sports Facilities Authority (“Authority”) and to provide for the construction, financing, and long-term use of a new stadium now known as U.S. Bank Stadium (the “Stadium”) and related stadium infrastructure (the “Stadium Infrastructure”) as a venue for professional football and a broad range of other civic, community, athletic, educational, cultural and commercial activities.

As set forth in the Act, the Authority may make capital improvements to design, development and construction of the Stadium and the Stadium Infrastructure, and the certain capital improvements that that Authority is soliciting in this Request for Proposal (“RFP”) shall be referred to in this RFP as the “Project”. To that end, the Authority has prepared this RFP for the Stadium Firewall Replacement. Those who respond to this RFP shall be referred to as “Proposers”.

The Project is located at the Stadium. The Specification Documents identifying and indicating the scope of the Project are also incorporated within this RFP as **Exhibit 1**. The Project must be completed by Thursday December 31, 2020 (the “Required Completion Date”), but preferably during one of the earlier open windows during the current Vikings NFL football schedule (to be determined based on available resources).

The successful Proposer to the RFP will provision all required hardware, software and cabling for delivery and installation in the stadium data center, configure and test all new equipment, clean up and prepare as built documentation for the Stadium Firewall Replacement project.

#### B. Intent and Process of the Request for Proposals

This RFP is focused on the selection of a Proposer who will provide the best value to the Authority.

Proposers should have experience in firewall installation similar to those that are the subject of this RFP. It is the desire of the Authority to consider as part of its selection criteria the commitment of the Proposer to exert good faith efforts to comply with the plan of the Authority to ensure equitable opportunities for Minority Owned Business Enterprises (“MBE”) and Women Owned Business Enterprises (“WBE”) to participate in the Project.

The Authority has developed an Equity Plan and each Proposer should provide details describing how they will optimize the participation and utilization of appropriate workforce, MBEs and WBEs in the Proposers' performance of the Stadium Firewall Replacement.

MBEs and WBEs that are interested in acting as the Proposers for the Project are encouraged to respond to the RFP.

C. Scope of the Project Requirements

Please see Exhibit 1 for project requirements.

D. Requested Qualifications

The Authority reserves the right and discretion to determine the qualifications and responsibility of the Proposers to perform the work and services that are the subject of the RFP. It is the request and intent of the Authority that Proposers responding to the RFP have the following qualifications.

- Experience history with firewall installations similar to the Stadium Firewall Replacement project.
- Ability to provide all required installation, coordination and ongoing support services
- Ability to coordinate and complete the removal of existing firewall infrastructure

E. RFP Timeline

**Please note that due to the Covid-19 pandemic, the below RFP timeline is subject to change at any time.**

Advertise and issue Request for Quotations	October 2, 2020
Questions Due	October 16, 2020
Quotations Due	October 19, 2020 by 5PM
Project Completion	December 31, 2020

By submitting a Quotation, the Proposer affirms that this timeline can be met.

F. Proposer Qualifications

The following items shall be included in a Proposal executive summary:

- Proposer's name and address of office that would have central responsibility for the work. Identify the business form of Proposer. If the proposed form of entity is a joint venture, please identify each joint venture participant and their respective percentage of ownership.
- Provide a summary, on one page or less, describing why the Proposer is the most qualified to be the Provider for the Project.

- Proposer agrees that if it is proposing any services including installation work, it shall obtain worker's compensation insurance, vehicle insurance, and any other insurance required by applicable law or regulation. Proposer also agrees that it shall maintain commercial general liability insurance in commercially reasonable amounts, and that proposer shall provide upon request a certificate of insurance evidencing such coverage and additional insured status as requested.
- Proposer must indicate shipping freight time within the proposal.
- Exhibit 1 – Scope and Specification Documents. See Scope and Site Documents.
- Exhibit 2 – Proposal Scope of Services and Pricing Information. The Proposer will provide a.) a detailed description of all services, labor, labeling, testing and documentation preparation included in the proposal as required for a turn key installation, and b.) a detailed listing of all equipment, installation materials, licenses, connecting devices and misc. components included in the proposal as required for a turn key installation.
- Exhibit 3 – Equity Plan Targeted Business Commitment and Information Form. Proposer must complete and provide both the Targeted Business Commitment and Information Forms with the proposal.

G. Quotations

**Due to the Covid-19 pandemic and the potential change in project completion date, the MSFA is requesting that all quotes be valid and honored for six (6) months.**

Quotations are due by October 19, 2020. One electronic copy and three bound copies of each quote and should be enclosed in a sealed envelope addressed to:

The Minnesota Sports Facilities Authority  
 Attention: James Farstad  
 1005 4<sup>th</sup> Street South  
 Minneapolis, Minnesota 55415

The electronic copy should be sent via email to the following people:

**James Farstad:** [james.farstad@msfa.com](mailto:james.farstad@msfa.com)  
**David Kingsbury:** [dkingsbury@usbankstadium.com](mailto:dkingsbury@usbankstadium.com)  
**Elizabeth Proeitz:** [elizabeth.proeitz@msfa.com](mailto:elizabeth.proeitz@msfa.com)

**Questions or Inquiries.** All questions must be submitted via email by October 16, 2020 to:

James Farstad at [james.farstad@msfa.com](mailto:james.farstad@msfa.com)  
 Elizabeth Proeitz: [Elizabeth.proeitz@msfa.com](mailto:Elizabeth.proeitz@msfa.com)  
 David Kingsbury: [dkingsbury@usbankstadium.com](mailto:dkingsbury@usbankstadium.com)

H. Minnesota Government Data Practices

All Quotations are eventually subject to the Minnesota Government Data Practices Act, Minn. Statutes, Chapter 13, but the Act prohibits disclosure of any information derived from Quotations submitted by competing Proposers, and the content of all Quotations is nonpublic data under Chapter 13 until such time as notice to award a contract to the successful Proposer is given by the Authority. Proposers shall note with their Quotation any data in their Quotation that they consider proprietary information or otherwise private and confidential.

I. Prevailing Wages

Pursuant to Minn. Stat. 177.41 to 177.44, and corresponding Minnesota Rules 5200.1000 to 5200.1120, the contract contemplated by this RFQ is subject to the prevailing wages as established by the Minnesota Department of Labor and Industry. Specifically, all contractors and subcontractors must pay all laborers and mechanics the established prevailing wages for work performed under the contract. Failure to comply with the aforementioned may result in civil or criminal penalties.

The then-current applicable prevailing wages shall be incorporated into the contract contemplated by this RFQ. Current prevailing wage amounts for Hennepin County are set forth at the website for the Minnesota Department of Labor and Industry.

J. Project Labor Agreement

The Proposer will need to agree to accept and be bound by the Project Labor Agreement, a copy of which is attached hereto as Attachment A.

*[The rest of this page intentionally left blank]*

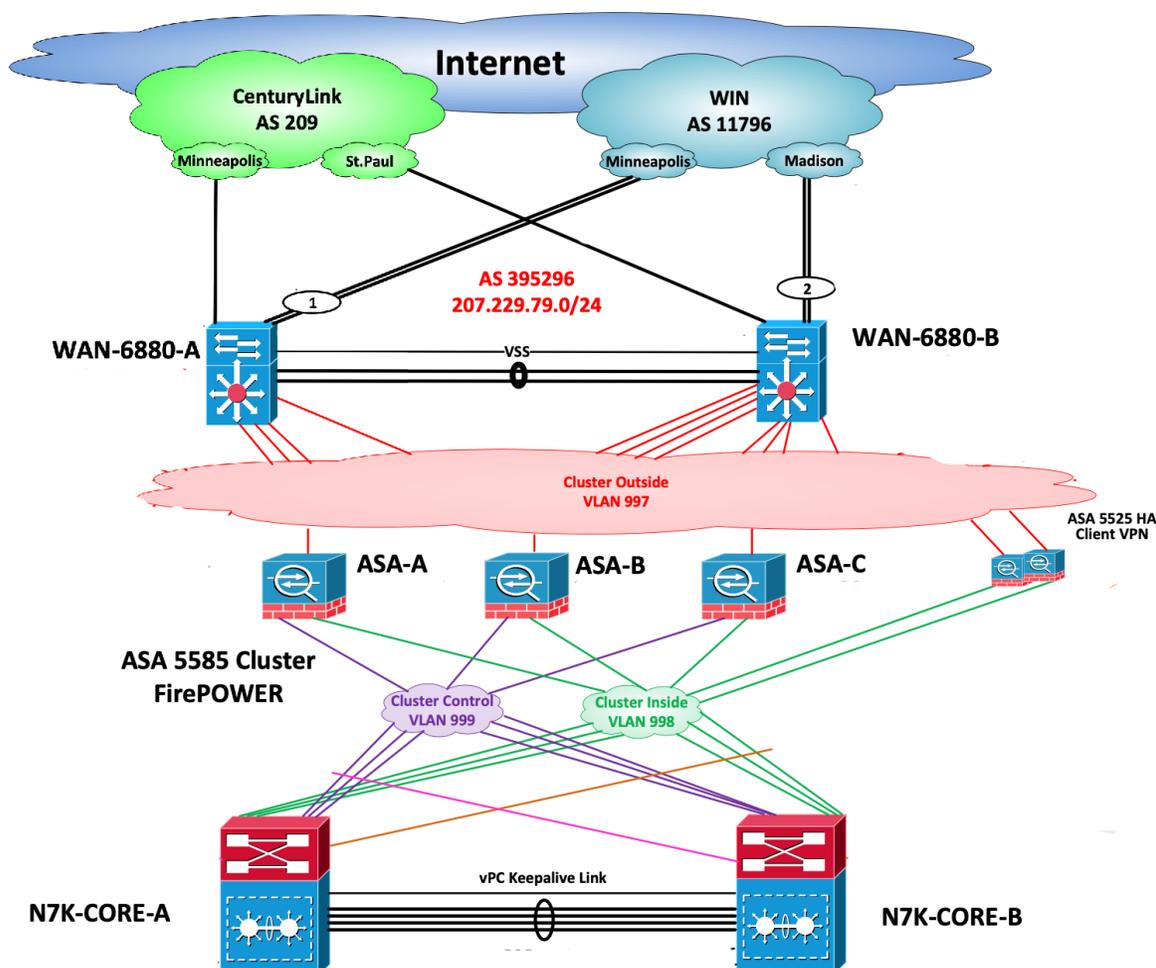
## EXHIBIT 1

### Scope and Specification Documents

The successful Proposer to the RFP will provision all required hardware, software and cabling for delivery and installation in the stadium data center, configure and test all new equipment, clean up and prepare as built documentation for the Stadium Firewall Replacement project.

The network at U.S. Bank Stadium utilizes a Cisco infrastructure with Nexus 7K cores, a cluster of three Cisco ASA 5585 firewalls, six 10GB data connections to the outside world in a BGP configuration (4 from WIN, 2 from CenturyLink) and Cisco 6880 border routers:

### US Bank Stadium Core Infrastructure LLD



The scope of this project includes architecting a replacement for the 5585 cluster that provides enough bandwidth to support secure stadium operations, high availability, transfer of existing Cisco AnyConnect VPN environment and at least five years of expected lifecycle operation. Proposed solutions should include a minimum of 30GB of throughput, hot spare and VPN

functionality, security subscription for the life of the firewall and annual hardware maintenance for all devices (prefer Cisco Firepower 4145 or similar in high availability configuration).

All brackets and rack mounting materials and labor must be included within the scope of the proposal.

The scope of this project should also include hardware and software warranties for a minimum of one year.

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**EXHIBIT 2 (Part 2 of 2)**

**Proposal Scope of Services and Pricing Information**

Proposer: \_\_\_\_\_

Proposer Address: \_\_\_\_\_

Proposer Phone Number: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Proposer Email Address: \_\_\_\_\_

Description	Year 1	Year 2	Year 3	Year 4	Year 5	Total
Hardware						
Software Licensing						
Maintenance						
Subscriptions (if any)						
Training						
Miscellaneous						
Freight						
Labor						
Minnesota State Tax (6.875%)						
Total						

The MSFA would prefer proposals that spread costs over the lifecycle of the firewall. Please provide estimated yearly costs by categories listed above. If Annual billing is not available, please list costs just in the year 1 column.

Signature:

Date:

**EXHIBIT 3**

**TARGETED BUSINESS COMMITMENT AND INFORMATION FORM**

Proposer Company Name: \_\_\_\_\_

Check ONE of the following:

No Targeted Business participation is committed on this project

The following Targeted Business (MBE & WBE) participation is committed on this project:

Firm Name (Legal business name used for Targeted Business certification)	WBE (Check one)	MBE	How will firm participate? (subcontractor, consortium, joint venture)	Description of work	Estimated dollar value of participation	Estimated percentage of total bid

Total WBE %\_\_

Total MBE % \_\_

**TARGETED BUSINESSES WHO WERE CONSIDERED BUT WERE NOT SELECTED:**

Firm Name	Address	Telephone Number

On behalf of the proposer identified below, I certify that the information provided in this form is true and correct.

Proposer Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

**MINNESOTA DEPARTMENT OF LABOR AND INDUSTRY PREVAILING WAGES FOR STATE FUNDED CONSTRUCTION PROJECTS**



**THIS NOTICE MUST BE POSTED ON THE JOBSITE IN A CONSPICUOUS PLACE**

**Construction Type: Commercial**

**County Number: 27**

County Name: HENNEPIN

Effective: 2019-12-16

This project is covered by Minnesota prevailing wage statutes. Wage rates listed below are the minimum hourly rates to be paid on this project.

All hours worked in excess of eight (8) hours per day or forty (40) hours per week shall be paid at a rate of one and one half (1 1/2) times the basic hourly rate.

Violations should be reported to:

Department of Labor and Industry  
 Prevailing Wage Section  
 443 Lafayette Road N  
 St Paul, MN 55155  
 (651) 284-5091  
[DLI.PrevWage@state.mn.us](mailto:DLI.PrevWage@state.mn.us)

\* Indicates that adjacent county rates were used for the labor class listed.

**County: HENNEPIN (27)**

LABOR CODE AND CLASS	EFFECT DATE	BASIC RATE	FRINGE RATE	TOTAL RATE	
<b>LABORERS (101 - 112) (SPECIAL CRAFTS 701 - 730)</b>					
101	LABORER, COMMON (GENERAL LABOR WORK)	2019-12-16	35.41	20.44	55.85
		2020-05-01	36.66	21.24	57.90
102	LABORER, SKILLED (ASSISTING SKILLED CRAFT JOURNEYMAN)	2019-12-16	35.41	20.44	55.85
		2020-05-01	36.66	21.24	57.90
103	LABORER, LANDSCAPING (GARDENER, SOD LAYER AND NURSERY OPERATOR)	2019-12-16	24.00	16.96	40.96
104	FLAG PERSON	2019-12-16	35.41	20.44	55.85
		2020-05-01	36.66	21.24	57.90
105*	WATCH PERSON	2019-12-16	30.48	19.29	49.77

<b>LABOR CODE AND CLASS</b>	<b>EFFECT DATE</b>	<b>BASIC RATE</b>	<b>FRINGE RATE</b>	<b>TOTAL RATE</b>	
106*	BLASTER	2019-12-16	35.11	19.64	54.75
107	PIPELAYER (WATER, SEWER AND GAS)	2019-12-16	35.30	20.44	55.74
108	TUNNEL MINER	2019-12-16	33.50	20.44	53.94
109	UNDERGROUND AND OPEN DITCH LABORER (EIGHT FEET BELOW STARTING GRADE LEVEL)	2019-12-16	33.50	20.44	53.94
110	SURVEY FIELD TECHNICIAN (OPERATE TOTAL STATION, GPS RECEIVER, LEVEL, ROD OR RANGE POLES, STEEL TAPE MEASUREMENT; MARK AND DRIVE STAKES; HAND OR POWER DIGGING FOR AND IDENTIFICATION OF MARKERS OR MONUMENTS; PERFORM AND CHECK CALCULATIONS; REVIEW AND UNDERSTAND CONSTRUCTION PLANS AND LAND SURVEY MATERIALS). THIS CLASSIFICATION DOES NOT APPLY TO THE WORK PERFORMED ON A PREVAILING WAGE PROJECT BY A LAND SURVEYOR WHO IS LICENSED PURSUANT TO MINNESOTA STATUTES, SECTIONS 326.02 TO 326.15.	2019-12-16	35.41	20.44	55.85
		2020-05-01	36.66	21.24	57.90
111	TRAFFIC CONTROL PERSON (TEMPORARY SIGNAGE)	2019-12-16	35.41	20.44	55.85
		2020-05-01	36.66	21.24	57.90
<b>SPECIAL EQUIPMENT (201 - 204)</b>					
201*	ARTICULATED HAULER	2019-12-16	38.13	20.30	58.43
202	BOOM TRUCK	2019-12-16	38.13	20.30	58.43
203	LANDSCAPING EQUIPMENT, INCLUDES HYDRO SEEDER OR MULCHER, SOD ROLLER, FARM TRACTOR WITH ATTACHMENT SPECIFICALLY SEEDING, SODDING, OR PLANT, AND TWO-FRAMED FORKLIFT (EXCLUDING FRONT, POSIT-TRACK, AND SKID STEER LOADERS), NO EARTHWORK OR GRADING FOR ELEVATIONS	2019-12-16	24.00	16.96	40.96

LABOR CODE AND CLASS	EFFECT DATE	BASIC RATE	FRINGE RATE	TOTAL RATE	
204*	OFF-ROAD TRUCK	2019-12-16	37.83	18.65	56.48
205	PAVEMENT MARKING OR MARKING REMOVAL EQUIPMENT (ONE OR TWO PERSON OPERATORS); SELF-PROPELLED TRUCK OR TRAILER MOUNTED UNITS.	2019-12-16	37.05	19.39	56.44
<b>HIGHWAY/HEAVY POWER EQUIPMENT OPERATOR</b>					
<b>GROUP 2</b>		2019-12-16	38.64	20.50	59.14
		2020-05-01	39.49	21.40	60.89
306	GRADER OR MOTOR PATROL				
308	TUGBOAT 100 H.P. AND OVER WHEN LICENSE REQUIRED (HIGHWAY AND HEAVY ONLY)				
<b>GROUP 3 *</b>		2019-12-16	38.09	20.50	58.59
309	ASPHALT BITUMINOUS STABILIZER PLANT				
310	CABLEWAY				
312	DERRICK (GUY OR STIFFLEG)(POWER)(SKIDS OR STATIONARY) (HIGHWAY AND HEAVY ONLY)				
314	DREDGE OR ENGINEERS, DREDGE (POWER) AND ENGINEER				
316	LOCOMOTIVE CRANE OPERATOR				
320	TANDEM SCRAPER				
322	TUGBOAT 100 H.P AND OVER (HIGHWAY AND HEAVY ONLY)				
<b>GROUP 4</b>		2019-12-16	37.79	20.50	58.29
		2020-05-01	38.64	21.40	60.04
323	AIR TRACK ROCK DRILL				
324	AUTOMATIC ROAD MACHINE (CMI OR SIMILAR) (HIGHWAY AND HEAVY ONLY)				
325	BACKFILLER OPERATOR				
327	BITUMINOUS ROLLERS, RUBBER TIERED OR STEEL DRUMMED (EIGHT TONS AND OVER)				
328	BITUMINOUS SPREADER AND FINISHING MACHINES (POWER), INCLUDING PAVERS, MACRO SURFACING AND MICRO SURFACING, OR SIMILAR TYPES (OPERATOR AND SCREED PERSON)				
329	BROKK OR R.T.C. REMOTE CONTROL OR SIMILAR TYPE WITH ALL ATTACHMENTS				
330	CAT CHALLENGER TRACTORS OR SIMILAR TYPES PULLING ROCK WAGONS, BULLDOZERS AND SCRAPERS				
331	CHIP HARVESTER AND TREE CUTTER				
332	CONCRETE DISTRIBUTOR AND SPREADER FINISHING MACHINE, LONGITUDINAL FLOAT, JOINT MACHINE, AND SPRAY MACHINE				
334	CONCRETE MOBIL (HIGHWAY AND HEAVY ONLY)				
335	CRUSHING PLANT (GRAVEL AND STONE) OR GRAVEL WASHING, CRUSHING AND SCREENING PLANT				

LABOR CODE AND CLASS	EFFECT DATE	BASIC RATE	FRINGE RATE	TOTAL RATE
336				
337				
338				
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341				
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352				
354				
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362				
363				
365				
367				
<b>GROUP 5 *</b>	2019-12-16	34.75	20.50	55.25
	2020-05-01	35.60	21.40	57.00
370				
371				
372				
375				
376				
377				
379				
381				
382				
383				
384				
385				
<b>GROUP 6 *</b>	2019-12-16	20.95	6.76	27.71

LABOR CODE AND CLASS	EFFECT DATE	BASIC RATE	FRINGE RATE	TOTAL RATE
387				
389				
391				
393				
395				
396				
397				

**COMMERCIAL POWER EQUIPMENT OPERATOR**

<b>GROUP 1</b>	2019-12-16	43.59	20.55	64.14
	2020-05-01	44.44	21.70	66.14
501				
502				
503				
<b>GROUP 2</b>	2019-12-16	43.25	20.55	63.80
	2020-05-01	44.10	21.70	65.80
504				
505				
506				
507				
<b>GROUP 3</b>	2019-12-16	41.84	20.55	62.39
	2020-05-01	42.69	21.70	64.39
508				
509				
510				
511				
512				
513				
514				
<b>GROUP 4</b>	2019-12-16	41.50	20.55	62.05
	2020-05-01	42.35	21.70	64.05
515				

LABOR CODE AND CLASS	EFFECT DATE	BASIC RATE	FRINGE RATE	TOTAL RATE
516				
517				
518				
519				
520				
<b>GROUP 5</b>	2019-12-16	40.08	20.55	60.63
	2020-05-01	40.93	21.70	62.63
521				
522				
523				
524				
525				
526				
527				
528				
529				
530				
531				
532				
533				
534				
<b>GROUP 6</b>	2019-12-16	38.57	20.55	59.12
	2020-05-01	39.42	21.70	61.12
535				
536				
537				
538				
539				
540				
<b>GROUP 7</b>	2019-12-16	37.45	20.55	58.00
	2020-05-01	38.30	21.70	60.00
541				
542				
543				
544				

LABOR CODE AND CLASS	EFFECT DATE	BASIC RATE	FRINGE RATE	TOTAL RATE
545				
546				
547				
<b>GROUP 8</b>	2019-12-16	35.44	20.55	55.99
	2020-05-01	36.29	21.70	57.99
548				
549				
550				
<b>TRUCK DRIVERS</b>				
<b>GROUP 1</b>	2019-12-16	45.32	9.48	54.80
601				
602				
603				
<b>GROUP 2 *</b>	2019-12-16	21.10	6.76	27.86
604				
<b>GROUP 3 *</b>	2019-12-16	22.50	6.50	29.00
605				
606				
607				
<b>GROUP 4</b>	2019-12-16	35.82	8.18	44.00
608				
609				
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611				
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616				

<b>LABOR CODE AND CLASS</b>	<b>EFFECT DATE</b>	<b>BASIC RATE</b>	<b>FRINGE RATE</b>	<b>TOTAL RATE</b>	
<b>SPECIAL CRAFTS</b>					
701	HEATING AND FROST INSULATORS	2019-12-16	45.69	25.86	71.55
		2020-06-01	48.29	25.86	74.15
702	BOILERMAKERS	2019-12-16	38.33	27.43	65.76
703	BRICKLAYERS	2019-12-16	40.31	21.32	61.63
		2020-05-01	42.41	21.32	63.73
704	CARPENTERS	2019-12-16	38.18	22.55	60.73
		2020-05-01	40.23	22.55	62.78
705	CARPET LAYERS (LINOLEUM)	2019-12-16	38.84	20.29	59.13
		2020-05-01	40.89	20.29	61.18
706	CEMENT MASONS	2019-12-16	39.81	20.42	60.23
		2020-05-01	41.81	20.42	62.23
707	ELECTRICIANS	2019-12-16	43.71	30.59	74.30
		2020-05-01	46.61	30.59	77.20
708	ELEVATOR CONSTRUCTORS	2019-12-16	49.91	39.24	89.15
		2020-01-01	51.55	40.48	92.03
709	GLAZIERS	2019-12-16	42.19	19.64	61.83
		2020-06-01	44.24	19.64	63.88
710	LATHERS	2019-12-16	38.18	22.55	60.73
		2020-05-01	40.23	22.55	62.78
712	IRONWORKERS	2019-12-16	37.60	29.40	67.00
		2020-05-01	39.65	29.40	69.05
714	MILLWRIGHT	2019-12-16	35.73	26.43	62.16
		2020-05-01	37.83	26.43	64.26
715	PAINTERS (INCLUDING HAND BRUSHED, HAND SPRAYED, AND THE TAPING OF PAVEMENT MARKINGS)	2019-12-16	37.20	22.76	59.96
		2020-05-01	39.20	22.76	61.96

LABOR CODE AND CLASS	EFFECT DATE	BASIC RATE	FRINGE RATE	TOTAL RATE	
716	PILEDRIIVER (INCLUDING VIBRATORY DRIVER OR EXTRACTOR FOR PILING AND SHEETING OPERATIONS)	2019-12-16	38.91	22.08	60.99
717	PIPEFITTERS . STEAMFITTERS	2019-12-16	46.77	28.67	75.44
		2020-05-01	49.27	28.67	77.94
718	PLASTERERS	2019-12-16	39.98	20.54	60.52
		2020-06-01	42.03	20.54	62.57
719	PLUMBERS	2019-12-16	48.12	25.33	73.45
		2020-05-01	50.87	25.33	76.20
720	ROOFER	2019-12-16	38.00	18.19	56.19
		2020-05-01	40.00	18.19	58.19
721	SHEET METAL WORKERS	2019-12-16	44.46	29.17	73.63
722	SPRINKLER FITTERS	2019-12-16	46.58	28.10	74.68
		2020-06-01	49.43	28.10	77.53
723	TERRAZZO WORKERS	2019-12-16	40.53	19.83	60.36
724	TILE SETTERS	2019-12-16	35.73	25.31	61.04
725	TILE FINISHERS	2019-12-16	29.45	20.33	49.78
726	DRYWALL TAPER	2019-12-16	35.40	23.44	58.84
		2020-05-04	37.40	23.44	60.84
727	WIRING SYSTEM TECHNICIAN	2019-12-16	40.17	17.63	57.80
		2020-07-01	41.42	17.63	59.05
728	WIRING SYSTEMS INSTALLER	2019-12-16	28.14	14.71	42.85
		2020-07-01	29.02	14.71	43.73
729	ASBESTOS ABATEMENT WORKER	2019-12-16	32.68	19.66	52.34
730	SIGN ERECTOR	2019-12-16	29.78	15.59	45.37

**LABOR CODE AND CLASS**

**EFFECT DATE    BASIC RATE    FRINGE RATE    TOTAL RATE**