REQUEST FOR QUOTATIONS
Ki Pro Multi-Channel HD Recorder & Wireless Communication System
FOR CAPITAL IMPROVEMENT TO U.S. BANK STADIUM
IN MINNEAPOLIS, MINNESOTA

April 4, 2019

A. Project Background and Objectives

In 2012, the State of Minnesota enacted 2012 Minnesota Laws, Chapter 299 (the “Act”), to establish the Minnesota Sports Facilities Authority (“Authority”) and to provide for the construction, financing, and long-term use of a new stadium now known as U.S. Bank Stadium (the “Stadium”) and related stadium infrastructure (the “Stadium Infrastructure”) as a venue for professional football and a broad range of other civic, community, athletic, educational, cultural and commercial activities.

As set forth in the Act, the Authority may make capital improvements to design, development and construction of the Stadium and the Stadium Infrastructure, and the certain capital improvements that the Authority is soliciting in this Request for Quotations (“RFQ”) shall be referred to in this RFQ as the “Project”. To that end, the Authority has prepared this RFQ for Ki Pro and Wireless Communications. Those who respond to this RFQ shall be referred to as “Proposers”.

The Specification Documents identifying and indicating the scope of the Project are also incorporated within this RFQ as Exhibit 1. The Project must be completed no later than June 30, 2019 (the “Required Completion Date”).

• The successful Proposer to the RFQ will be engaged to and deliver 1 Ki Pro as specified in Exhibit 1 of this RFQ.

B. Intent and Process of the Request for Quotations

This RFQ is focused on the selection of a Proposer who will provide the best value to the Authority in regards to Ki Pros and Wireless Communication.

MBEs and WBEs that are interested in acting as the Proposers for the Project are encouraged to respond to the RFP.

C. Scope of the Project Requirements

Please see Exhibit 1 for project specifications.

D. RFQ Timeline

- Advertise and issue Request for Quotations: April 4, 2019
- Quotations Due: April 19, 2019
- Project Completion: June 30, 2019
By submitting a Quotation, the Proposer affirms that this timeline can be met.

F. **Proposer Qualifications**

- Proposer agrees that if it is proposing any services including installation work, it shall obtain worker’s compensation insurance, vehicle insurance, and any other insurance required by applicable law or regulation. Proposer also agrees that it shall maintain commercial general liability insurance in commercially reasonable amounts, and that proposer shall provide upon request a certificate of insurance evidencing such coverage and additional insured status as requested.

- Exhibit 1 – *Scope and Specification Documents*. See Scope and Site Documents.

- Exhibit 2 – *Proposal Scope of Services and Pricing Information*. The Proposer will provide a) a detailed listing of all equipment, installation materials, licenses, connecting devices and misc. components included in the proposal as required for a turn key delivery.

G. **Quotations**

Quotations are due by April 19, 2019. One electronic copy and three bound copies of each quote and should be enclosed in a sealed envelope addressed to:

Minnesota Sports Facilities Authority  
Attention: James Farstad  
1005 4th Street South  
Minneapolis, Minnesota 55415

The electronic copy should be sent via email to the following parties:

1. **Tadd Wilson**: twilson@usbankstadium.com  
2. **Brian Harper**: harperb@vikings.nfl.net  
3. **Elizabeth Proeitz**: Elizabeth.proeitz@msfa.com  
4. **James Farstad**: james.farstad@msfa.com

**Questions or Inquiries.** All questions must be submitted via email to the following parties:

1. James Farstad: james.farstad@msfa.com  
2. Elizabeth Proeitz: Elizabeth.proeitz@msfa.com  
3. Tadd Wilson: twilson@usbankstadium.com  
4. Brian Harper: harperb@vikings.nfl.net

H. **Minnesota Government Data Practices**

All Quotations are eventually subject to the Minnesota Government Data Practices Act, Minn. Statutes, Chapter 13, but the Act prohibits disclosure of any information derived from Quotations submitted by competing Proposers, and the content of all Quotations is nonpublic data under Chapter 13 until such time as notice to award a contract to the successful Proposer is given by the Authority. Proposers shall note with their Quotation any data in their Quotation that they consider proprietary information or otherwise private and confidential.
**Ki Pro Multi-Channel HD Recorder:**

The MSFA is in need of a Ki Pro Ultra Plus Multi-Channel HD Recorder and player (4K/UltraHD/2K/HD) to allow the stadium to record 4 video feeds at once. Please note that this is not replacing the current Kip Pros, it is only supplementing the current ones. U.S. Bank Stadium has been having issues with the already installed Ki Pros, and they need repair.

**Wireless Communication System:**

The MSFA needs a FSII-Base-II, as shown in the following link:

**EXHIBIT 1**

**Proposal Scope of Services and Pricing Information**

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<th>Proposer:</th>
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<td>Proposer Address:</td>
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<td>Proposer Email Address:</td>
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**Scope of Professional Services and Fees**

Define the scope of professional services, if any, that will be provided to the MSFA and detail all hourly rates and fees.

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Total Professional Fees
Describe the equipment and materials, if any, that will be provided to the MSFA and detail all quantities and unit prices for the equipment and materials proposed below. In addition, include installation labor costs, freight, and Minnesota sales tax.

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<th>Materials Description</th>
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Subtotal Materials

Installation Labor

Freight

Minnesota Sales Tax (6.875%)

Total